



# Proposal for Special Upfront Funding Program

Between Alternative Claims Management (ACM) and Airgas

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## Objective

Alternative Claims Management (ACM) proposes an advanced special funding program for Airgas to offer immediate, upfront bulk payment for legacy, closed or previously worked not-at-fault fleet claims. This initiative aims to serve as a proof of concept for evaluating our proven program and its potential for more complete recoveries on future claims.

## Proposal Overview

Under this special program, ACM offers you the following options:

1. **Immediate Bulk Funding Payment:** ACM will provide a lump sum payment of **\$300,000** for all legacy/closed and past fleet claims submitted for additional recoveries. Upon approval and receipt of claims from client, ACM will issue payment via check or ACH within 7-10 days.
2. **Standard Recovery Process:** If Airgas prefers, ACM will continue to process and recover funds from new fleet claims under our standard agreement. In this case, ACM will remit recovered proceeds to client monthly as settlements are received from carriers.

## Airgas's Role & Requirements

- Your only responsibility will be to provide any requested claim documentation, such as photos or repair records. However, after reviewing the existing files, if ACM believes we already have most, if not all, of the necessary documents, any additional requests will be minimal.

## Benefits to Airgas

- **Immediate Financial Payment for line items (Loss of Use and Diminution of Value) that Airgas was entitled to:** The upfront **\$300,000** payment provides immediate funding for any existing or new project initiatives.
- **Minimal Administrative Effort:** ACM will manage the entire recovery process, requiring little to no additional effort from Airgas. Our program is not a budgetary add and is a huge labor savings if currently handling claims processing in house.
- **Flexibility:** Airgas may choose between receiving an immediate lump sum (legacy/closed) fleet claims and/or continuing with the traditional recovery method for new claims.

## Next Steps

ACM is excited to offer this special funding opportunity to Airgas. Please confirm your preferred option(s), and we will proceed with finalizing the necessary TOS (Terms of Service). Upon approval, ACM will promptly initiate the agreed-upon process.